

# December 2023 Financials

PREPARED **JAN'24** BY



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### **Executive Summary**



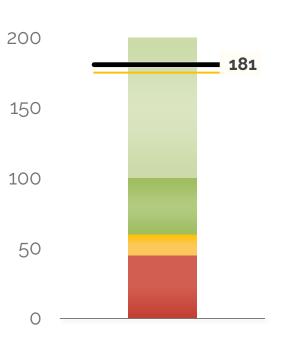
- We are currently forecasting a net income of \$352k, \$299k above budget.
- Our cash balance is forecasted to end the year at \$7.3m which results in 181 days of cash with 49% fund balance.
- Since last month, the net income decreased by \$195k:
  - Expenses increased \$225k to plan for AC repair.
  - Revenue increased \$30k due to interest revenue trending higher.

## **Key Performance Indicators**



#### **Days of Cash**

Cash balance at year-end divided by average daily expenses

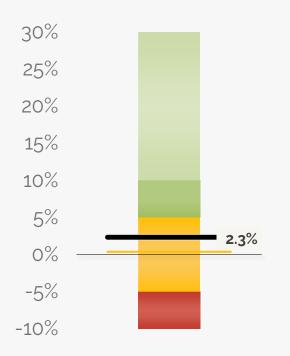


#### 181 DAYS OF CASH AT YEAR'S END

The school will end the year with 181 days of cash. This is above the recommended 60 days

#### **Gross Margin**

Revenue less expenses, divided by revenue

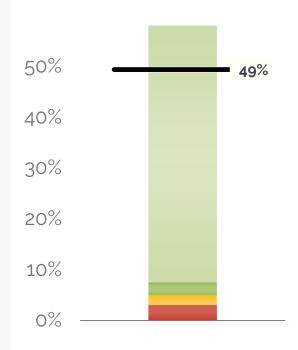


#### 2.3% GROSS MARGIN

The forecasted net income is \$352k, which is \$299k above the budget. It yields a 2.3% gross margin.

#### **Fund Balance** %

Forecasted Ending Fund Balance
/ Total Expenses



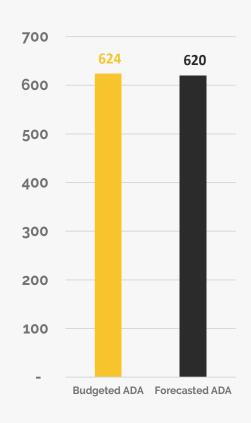
#### **49.34% AT YEAR'S END**

The school is projected to end the year with a fund balance of \$7,281,223. Last year's fund balance was \$6,929,345.

### **State Revenue**



#### **Student Expectations**



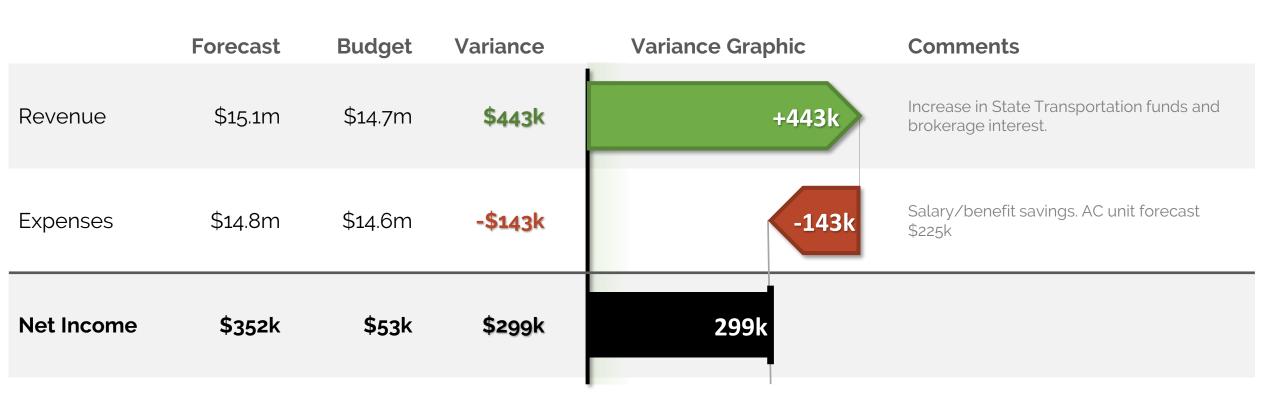
The school now forecasts 620 ADA for SY23-24. The budget target was 624.

#### \$49K More Per-Pupil Funding Than Expected

|                   | Current<br>Forecast | SY23-24<br>Budget | Difference | Financial Gain / (Loss)  |
|-------------------|---------------------|-------------------|------------|--------------------------|
| Enrollment        | 658                 | 658               | 0          |                          |
| Attendance        | 91.0%               | 91.0%             | 0.0%       |                          |
| Total ADA         | 620                 | 624               | -3         |                          |
| Regular Term PK   | 15                  | 12                | 3          |                          |
| Regular Term K-12 | 583                 | 595               | -12        |                          |
| Remedial          | 0                   | 0                 | 0          |                          |
| Summer            | 22                  | 17                | 5          |                          |
| FRL Count         | 562                 | 573               | -11        |                          |
| FRL Weight        | 96                  | 96                | 0          |                          |
| IEP Count         | 46                  | 0                 | 46         |                          |
| IEP Weight        | 0                   | 0                 | 0          |                          |
| LEP Count         | 356                 | 387               | -31        |                          |
| LEP Weight        | 206                 | 223               | -17        |                          |
| FWADA             | 913                 | 943               | -30        | Based on FWADA from Fy22 |
| Per WADA Payment  | \$11,308            | \$11,000          | 308        |                          |
| State Aid         | \$10.2M             | \$10.2M           | -\$49,491  |                          |

### **Forecast Overview**



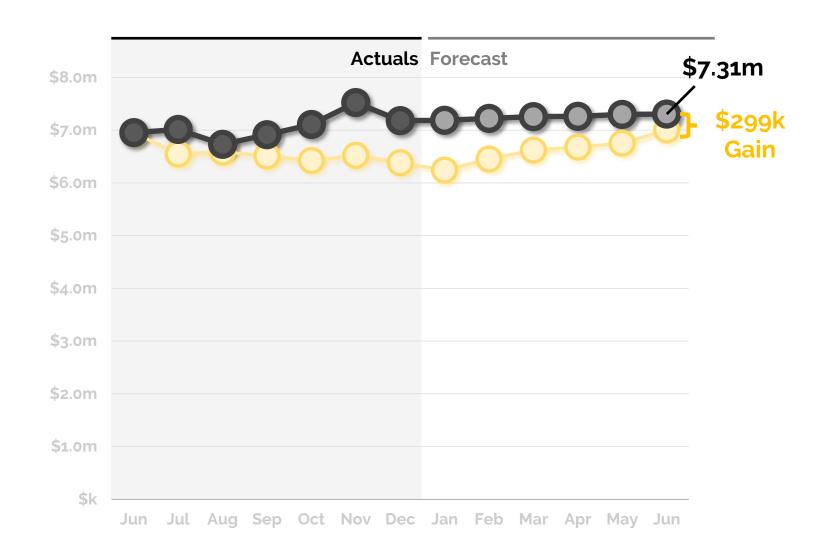


#### **Cash Forecast**



# 181 Days of Cash at year's end

We forecast the school's year ending cash balance as **\$7.3m**, **\$299k** above budget.



# **Key Forecast Changes This Month**



The December forecast decreased the year-end cash expectation by \$196k. Key changes:





### QUESTIONS?

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|                              | Ye        | ar-To-Date |           | A          |            |           |   |           |
|------------------------------|-----------|------------|-----------|------------|------------|-----------|---|-----------|
|                              | Actual    | Budget     | Variance  | Forecast   | Budget     | Variance  |   | Remaining |
| Revenue                      |           |            |           |            |            |           |   |           |
| Local Revenue                | 778,539   | 633,744    | 144,795   | 1,440,818  | 1,267,487  | 173,331   |   | 662,279   |
| State Revenue                | 5,352,722 | 4,781,082  | 571,640   | 10,721,361 | 10,555,630 | 165,731   |   | 5,368,639 |
| Federal Revenue              | 678,974   | 1,304,961  | (625,987) | 2,839,682  | 2,803,868  | 35,814    |   | 2,160,708 |
| Private Grants and Donations | 67,128    | -          | 67,128    | 67,128     | -          | 67,128    |   | -         |
| Earned Fees                  | 22,205    | 15,460     | 6,745     | 39,250     | 38,650     | 600       |   | 17,045    |
| Total Revenue                | 6,899,567 | 6,735,246  | 164,320   | 15,108,238 | 14,665,634 | 442,604   | 1 | 8,208,672 |
|                              |           |            |           |            |            |           |   |           |
| Expenses                     |           |            |           |            |            |           |   |           |
| Salaries                     | 3,932,057 | 4,059,732  | 127,675   | 8,072,766  | 8,119,464  | 46,698    |   | 4,140,709 |
| Benefits and Taxes           | 1,031,356 | 1,102,883  | 71,527    | 2,123,304  | 2,205,767  | 82,463    |   | 1,091,948 |
| Staff-Related Costs          | 81,096    | 68,171     | (12,926)  | 136,362    | 136,341    | (21)      |   | 55,266    |
| Occupancy Service            | 355,706   | 302,242    | (53,464)  | 624,523    | 604,484    | (20,039)  |   | 268,817   |
| Student Expense, Direct      | 575,192   | 560,874    | (14,318)  | 1,139,037  | 1,121,748  | (17,289)  |   | 563,845   |
| Student Expense, Food        | 259,892   | 282,050    | 22,158    | 564,100    | 564,100    | 0         |   | 304,208   |
| Office & Business Expense    | 233,815   | 230,363    | (3,452)   | 489,779    | 460,726    | (29,053)  |   | 255,963   |
| Transportation               | 50,398    | 511,878    | 461,480   | 1,024,021  | 1,023,756  | (265)     |   | 973,623   |
| Total Ordinary Expenses      | 6,519,512 | 7,118,193  | 598,681   | 14,173,891 | 14,236,386 | 62,496    |   | 7,654,379 |
| Interest                     | 69,375    | 78,264     | 8,889     | 137,469    | 156,528    | 19,059    |   | 68,094    |
| Facility Improvements        | 78,442    | 110,000    | 31,558    | 445,000    | 220,000    | (225,000) |   | 366,558   |
| Total Extraordinary Expenses | 147,818   | 188,264    | 40,446    | 582,469    | 376,528    | (205,941) |   | 434,652   |
| Total Expenses               | 6,667,330 | 7,306,457  | 639,128   | 14,756,360 | 14,612,915 | (143,446) | 2 | 8,089,031 |
| Net Income                   | 232,237   | (571,211)  | 803,448   | 351,878    | 52,720     | 299,158   | 3 | 119,641   |
| Cash Flow Adjustments        | (4,617)   | -          | (4,617)   | (0)        | -          | (o)       | 4 | 4,617     |
| Change in Cash               | 227,620   | (571,211)  | 798,831   | 351,878    | 52,720     | 299,158   | 6 | 124,258   |

- REVENUE: \$443K AHEAD
- **2** EXPENSES: \$143K BEHIND
- **3** NET INCOME: \$299K ahead

|                              | Actual    |           |           |           |           |           | Forecast  |           |           |           |           |           |            |
|------------------------------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|------------|
| Income Statement             | Jul       | Aug       | Sep       | Oct       | Nov       | Dec       | Jan       | Feb       | Mar       | Apr       | May       | Jun       | TOTAL      |
| Revenue                      |           |           |           |           |           |           |           |           |           |           |           |           |            |
| Local Revenue                | 172,524   | 92,474    | 116,491   | 128,873   | 152,930   | 115,247   | 110,380   | 110,380   | 110,380   | 110,380   | 110,380   | 110,380   | 1,440,818  |
| State Revenue                | 882,311   | 847,252   | 963,511   | 960,888   | 1,296,384 | 402,376   | 894,773   | 894,773   | 894,773   | 894,773   | 894,773   | 894,773   | 10,721,361 |
| Federal Revenue              | 43.177    | 0         | 84,807    | 243,857   | 176,475   | 130,658   | 360,118   | 360,118   | 360,118   | 360,118   | 360,118   | 360,118   | 2,839,682  |
| Private Grants and Donations | 0         | 25,000    | 10,000    | 5,000     | 25,000    | 2,128     | 0         | 0         | 0         | 0         | 0         | 0         | 67,128     |
| Earned Fees                  | 87        | 10,300    | 93        | 498       | 197       | 11,030    | 2,841     | 2,841     | 2,841     | 2,841     | 2,841     | 2,841     | 39,250     |
| Total Revenue                | 1,098,100 | 975,026   | 1,174,902 | 1,339,115 | 1,650,986 | 661,438   | 1,368,112 | 1,368,112 | 1,368,112 | 1,368,112 | 1,368,112 | 1,368,112 | 15,108,238 |
| Expenses                     |           |           |           |           |           |           |           |           |           |           |           |           |            |
| Salaries                     | 646,542   | 631,523   | 652,610   | 642,362   | 701,269   | 657,751   | 704,118   | 676,118   | 676,118   | 704,118   | 676,118   | 704,118   | 8,072,766  |
| Benefits and Taxes           | 167,940   | 169,783   | 172,608   | 171,934   | 178,250   | 170,842   | 183,062   | 180,920   | 180,920   | 183,062   | 180,920   | 183,062   | 2,123,304  |
| Staff-Related Costs          | 0         | 2,557     | 7,543     | 10,030    | 55,311    | 5,655     | 9,211     | 9,211     | 9,211     | 9,211     | 9,211     | 9,211     | 136,362    |
| Occupancy Service            | 35,665    | 115,676   | 46,442    | 80,187    | 38,610    | 39,126    | 44,803    | 44,803    | 44,803    | 44,803    | 44,803    | 44,803    | 624,523    |
| Student Expense, Direct      | 84,950    | 241,664   | 22,674    | 119,560   | 65,483    | 40,861    | 93,974    | 93,974    | 93,974    | 93,974    | 93,974    | 93,974    | 1,139,037  |
| Student Expense, Food        | 0         | 29,400    | 41,033    | 70,058    | 79,994    | 39,406    | 50,701    | 50,701    | 50,701    | 50,701    | 50,701    | 50,701    | 564,100    |
| Office & Business Expense    | 36,431    | 42,168    | 33,610    | 33,891    | 51,989    | 35,725    | 42,661    | 42,661    | 42,661    | 42,661    | 42,661    | 42,661    | 489,779    |
| Transportation               | 1,582     | 165       | 1,086     | 3,976     | 40,051    | 3,538     | 162,270   | 162,270   | 162,270   | 162,270   | 162,270   | 162,270   | 1,024,021  |
| Total Ordinary Expenses      | 973,109   | 1,232,937 | 977,607   | 1,131,997 | 1,210,958 | 992,905   | 1,290,801 | 1,260,659 | 1,260,659 | 1,290,801 | 1,260,659 | 1,290,801 | 14,173,891 |
| Operating Income             | 124,991   | -257,911  | 197,296   | 207,118   | 440,028   | -331,466  | 77,311    | 107,453   | 107,453   | 77,311    | 107,453   | 77,311    | 934,348    |
| Extraordinary Expenses       |           |           |           |           |           |           |           |           |           |           |           |           |            |
| Interest                     | 13,045    | 10,934    | 11,349    | 11,349    | 11,349    | 11,349    | 11,349    | 11,349    | 11,349    | 11,349    | 11,349    | 11,349    | 137,469    |
| Facility Improvements        | 50,953    | 11,050    | 4,278     | 0         | 10,959    | 1,202     | 61,093    | 61,093    | 61,093    | 61,093    | 61,093    | 61,093    | 445,000    |
| Total Extraordinary Expenses | 63,998    | 21,984    | 15,627    | 11,349    | 22,308    | 12,551    | 72,442    | 72,442    | 72,442    | 72,442    | 72,442    | 72,442    | 582,469    |
| Total Expenses               | 1,037,106 | 1,254,921 | 993,234   | 1,143,346 | 1,233,266 | 1,005,456 | 1,363,243 | 1,333,101 | 1,333,101 | 1,363,243 | 1,333,101 | 1,363,243 | 14,756,360 |
| Net Income                   | 60,993    | -279,896  | 181,668   | 195,768   | 417,720   | -344,017  | 4,869     | 35,011    | 35,011    | 4,869     | 35,011    | 4,869     | 351,878    |
| Cash Flow Adjustments        | 648       | -1,952    | -723      | -1,903    | -1,950    | 1,263     | 769       | 769       | 769       | 769       | 769       | 769       | 0          |
| Change in Cash               | 61,641    | -281,847  | 180,945   | 193,866   | 415,770   | -342,755  | 5,639     | 35,781    | 35,781    | 5,639     | 35,781    | 5,639     | 351,878    |
| Ending Cash                  | 7,015,389 | 6,733,542 | 6,914,487 | 7,108,353 | 7,524,124 | 7,181,369 | 7,187,007 | 7,222,788 | 7,258,569 | 7,264,207 | 7,299,988 | 7,305,627 |            |
|                              |           |           |           |           |           |           |           |           |           |           |           |           | FAGE II    |

|                              | Previous Year End | Current   | Year End  |
|------------------------------|-------------------|-----------|-----------|
| Assets                       |                   |           |           |
| Current Assets               |                   |           |           |
| Cash                         | 6,953,749         | 7,181,369 | 7,305,627 |
| Total Current Assets         | 6,953,749         | 7,181,369 | 7,305,627 |
| Total Assets                 | 6,953,749         | 7,181,369 | 7,305,627 |
| Liabilities and Equity       |                   |           |           |
| Liabilities                  |                   |           |           |
| Current Liabilities          |                   |           |           |
| Other Current Liabilities    | 24,404            | 19,787    | 24,404    |
| Total Current Liabilities    | 24,404            | 19,787    | 24,404    |
| Total Long-Term Liabilities  | 0                 | 0         |           |
| Total Liabilities            | 24,404            | 19,787    | 24,404    |
| Equity                       |                   |           |           |
| Unrestricted Net Assets      | 6,929,345         | 6,929,345 | 6,929,345 |
| Net Income                   | 0                 | 232,237   | 351,878   |
| Total Equity                 | 6,929,345         | 7,161,582 | 7,281,223 |
| Total Liabilities and Equity | 6,953,749         | 7,181,369 | 7,305,627 |

# Forecast History of June 30, 2024 Cash Balance GEDOPS

| Source | Days of Cash at 6/30/24 | Change | Description of change                             |
|--------|-------------------------|--------|---|
| Budget | 175                     |        | From SY23-24Budget                                |
| Jul    | 175                     | 0      | No changes made                                   |
| Aug    | 177                     | 2      | No July Forecast                                  |
| Sep    | 178                     | 0      |   |
| Oct    | 187                     | 10     | Rev increase Transportation and brokerage account |
| Nov    | 186                     | -2     | Expense increase in Parking Stipend               |
| Dec    | 178                     | -8     | \$225kl for AC unit                               |
| Jan    |                         |        |   |
| Feb    |                         |        |   |
| Mar    |                         |        |   |
| Apr    |                         |        |   |
| May    |                         |        |   |
| Jun    |                         |        |   |